

Jack Lavoie, SRA, AI-RRS

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SRA, AI-RRS Designated Appraiser, Appraisal Institute Certified General Real Estate Appraiser

FORMAL EDUCATION

- University of New Hampshire, Durham NH
- Bachelor of Science, Business Administration

LICENSES HELD

- New Hampshire Certified General Appraiser (NHCG-442)
- Florida Certified General Appraiser (RZ4064)
- Massachusetts Certified General Appraiser (1000054)
- New Hampshire Licensed Broker (000663)



APPRAISAL EXPERIENCE

- Accurate Appraisal Services, Bedford NH & Fort Myers FL 1993 to Present. (Owner) Residential/commercial appraiser performing valuation services for the mortgage, legal, financial, relocation and private sectors, as well as litigation services.
- EXP Realty/Lavoie Realty Group, Bedford NH. 1989 to Present. Real estate broker and auctioneer providing brokerage and auctioneering services to buyers, sellers, investors and lenders of real estate.
- Crafts Appraisal Services, LTD, Bedford NH 1990-1993. Residential real estate appraiser.

APPRAISAL INSTITUTE EDUCATION

Advanced Residential Applications & Case Studies, 1
Real Estate Finance, Statistics & Valuation Modeling
Residential Sales & Income Approaches
Business Practices and Ethics
Basic Income Capitalization
Applied Residential Property Valuation
Feasibility, Market Value, Investment Timing
Introduction to Green Buildings, Principles/Concepts
Advanced Excel for Appraisers
Case Studies in Green Appraising
Litigation Appraising – Specialized Topics

Advanced Residential Report Writing II
Residential Market Analysis & Highest and Best Use
Residential Report Writing & Case Studies
Residential Site Valuation & Cost Approach
Advanced Income Capitalization
FHA & The Appraisal Process
Uniform Standards of Professional Practice
Reviewing Residential Appraisals
Introduction to Land Valuation
Review Theory – Residential
Dozens of Seminars of various topics

ADDITIONAL EDUCATION (Partial list)

FHA 2015 Update (McKissock Data)
Damages, Assessment & Testimony (McKissock Data)
2-4 Family Finesse (McKissock Data)
Appraising Manufactured Homes (McKissock Data)
The Cost Approach (McKissock Data)
REO & Foreclosures, (McKissock Data)
Appraising Income Properties (JMB Academy)
Investment Analysis for Appraisers (JMB Academy)
Supporting your Adjustments (Hagar Institute)

Factory Built Housing (McKissock Data)
Appraiser as Expert Witness (McKissock Data)
Appraising FHA Today (McKissock Data)
Environmental Issues for Appraisers (McKissock Data)
Land & Site Valuation (McKissock Data)
Residential Appraisal Review (McKissock Data)
Techniques of Income Appraising (JMB Academy)
Tax Abatement Process (Brooks R.E. Services)
Adjusting for Concessions (Hagar Institute)

VALUATION SERVICES PROVIDED

- FNMA/FHLCM/FHA/USDA
- Lending Appraisals
- Relocation Appraisals
- Legal/Litigation Appraisals
- Forensic Appraisals
- Litigation Support
- Divorce Appraisals
- IRS Appraisals
- Bankruptcy Appraisals
- Tax Abatements
- Expert Witness
- Abutter Impact Analysis
- Review Appraisals
- Forensic Review Appraisals
- Pre-Listing Appraisals for Sellers
- Pre-Purchase Appraisals for Buyers
- Estate Settlement/Date of Death Appraisals
- Guardianship Appraisals
- Highest & Best Use Analysis
- Before/After Appraisals for Investors
- Estate & Financial Planning Appraisals
- Investment Analysis
- Rental Analysis
- Complex Residential Assignments

PROPERTY TYPES

- Single Family Houses
- Residential Condominiums
- Two to Four Unit Apartment Buildings
- 5-100+ Unit Apartment Buildings
- Manufactured Housing
- Vacant Land
- High Value Residential
- Green Properties
- Unique Residential
- Distressed Properties
- Rent/Lease Analysis
- Complex Residential
- Office Buildings
- Commercial Condominiums
- Mixed-Use Properties
- Raw Land
- Golf Courses
- Cell Towers/Abutter Impact
- Land Leases
- Eminent Domain
- Easements/Right-of-ways
- Partial Interest
- Waterfront/Recreational
- Stigmatized Properties

CLIENTS SERVED

- Banks
- Mortgage Companies
- Attorneys
- Guardians
- Mediators
- Housing Authorities
- Tax Payers
- Eminent Domain Sellers
- Real Estate Agents
- Financial Planners
- REO Departments
- Relocation Companies
- Trust/Corporations
- Airport Authority
- Builders/Developers
- Courts
- Buyers
- Sellers
- Investors
- Insurance Companies
- Cell Tower Abutters
- Municipalities
- Government Agencies
- Celebrities

OTHER EXPERIENCE

Real Estate Investor
Board Member, NH Chapter of Appraisal Institute

Real Estate Seminar Speaker
Appraisal Instructor

License

State of New Hampshire
REAL ESTATE APPRAISER BOARD
APPROVED TO PRACTICE AS A
CERTIFIED GENERAL APPRAISER
ISSUED TO: JACK R LAVOIE



Certificate No: NHCG-442

EXPIRATION DATE: 04/30/2022

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For additional information please contact the Board office at colleen.giffin@oplc.nh.gov or visit our web site at <http://www.oplc.nh.gov/real-estate-appraisers/index.htm>